



OLESYA SAIFULLINA

AI Automation Specialist | EdTech Product Builder | Data Analyst

P PROFESSIONAL PROFILE

AI automation, data analytics and digital product development specialist with a degree in mathematics and computer science. 20+ years of experience in education, entrepreneurship, team management and digital solutions. Founder of ReplQ.ru, an AI platform for automating teachers' workflows. Key strengths: analytical and product thinking, process optimization, metrics-driven decisions and creation of practical digital products.

A KEY ACHIEVEMENTS

- 20+ years of experience in education, entrepreneurship and project development.
- Prepared students for Russian Unified State Exams in mathematics and informatics with results up to 93 points.
- Prepared participants and prize winners of academic olympiads at different levels.
- Built and managed a team of up to 160 people.
- Developed and published a mobile application for tutors in RuStore.
- Created crypto market analytics tools based on Excel and Google Sheets.
- Developing ReplQ.ru, a proprietary AI project for teachers.

C CORE COMPETENCIES

AI & Automation

- ChatGPT and prompt engineering
- AI automation of business and education processes
- Generation of learning materials

Analytics & Product

- Data analysis
- Product approach
- Requirements definition
- Process optimization

Management & Business

- Team management
- Negotiations
- Consultative sales
- Customer experience

@ CONTACTS

- Ufa, Russia
- +7 960 383-78-57
- olesya.raif@mail.ru
- ReplQ.ru
- github.com/olraif

R rustore.ru/catalog/app/com.olesya.tutor

* KEY SKILLS

- ChatGPT, LLM, Prompt Engineering
- AI process automation
- AI agents and cloud AI services
- Data analytics
- Python
- Excel, Google Sheets
- Product thinking
- Project management
- KPIs and metrics
- API basics

L LANGUAGES

- Russian - fluent
- Tatar - fluent
- English - elementary (A2)

D DIGITAL PRODUCTS

Re

ReplIQ.ru

AI platform for automating teachers' workflows.

Mo

Mobile app for tutors

Concept author: requirements, testing and publication in RuStore.

Gi

GitHub

Experiments with Python, AI tools and process automation.

E EDUCATION

Orenburg State Pedagogical University

Faculty of Physics and Mathematics

Major: Mathematics and Computer Science

1998

PROFESSIONAL DEVELOPMENT

- Cybersecurity
- Pentesting
- Web application security
- Information system vulnerability analysis
- Security of AI systems and digital products

W WORK EXPERIENCE

F

Founder, ReplIQ.ru

2025 - Present

- Developing the concept of an AI platform for teachers.
- Researching the use of LLMs in education.
- Creating tools for generating lessons, tests and learning materials.
- Automating routine workflows for teachers.
- Designing scenarios for personalized learning.

P

Private Tutor in Mathematics, Informatics and Programming

2003 - Present

- Preparation for Russian EGE and OGE exams in mathematics and informatics.
- Student results up to 93 points.
- Development of individual learning programs.
- Teaching programming to primary school children.

M

Mathematics and Computer Science Teacher

2000 - 2013

- Teaching mathematics and informatics.
- Preparing participants and prize winners of academic olympiads.
- Developing educational and methodological materials.
- Introducing digital technologies into the learning process.

A

Avon Team Leader

- Built and developed a team of up to 160 people.
- Organized employee training and support.
- Improved team performance and met planned KPIs.

I

Individual Entrepreneur

- Sales of cars, leasing and financial products.
- Client support at all stages of the deal.
- Sales of construction and technical services.
- Coordination between customers and contractors.

A ANALYTICAL PROJECTS

- Development of crypto market tools based on Excel and Google Sheets.
- Dashboard creation and data visualization.
- Models for calculating investment indicators.